

ANZ-ROY MORGAN AUSTRALIAN CONSUMER CONFIDENCE MEDIA RELEASE

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CONSUMER CONFIDENCE: UP ACROSS THE BOARD

- ANZ-Roy Morgan Australian Consumer Confidence recovered 2.2% last week, largely reversing the previous 2.5% decline. The improvement in sentiment was broad based, with households particularly optimistic about near-term financial conditions.
- Views towards current economic conditions edged up 0.3%. This subindex remains well above its long-term average. Sentiment around future conditions rose 1.2%, undoing much of the 1.9% decline in the previous week.
- Household sentiment towards current and future financial conditions improved materially last week (6.4% and 2.6%, respectively), following consecutive falls in the two previous weeks.
- The 'time to buy a household item' subindex rose 0.8% to 134.2. Inflation expectations eased to 4.5% on a four-week moving average basis, with the latest reading at 4.1%.

ANZ'S SENIOR ECONOMIST, FELICITY EMMETT, COMMENTED:

"It is encouraging to see consumer confidence rebound. The bounce follows last week's report showing business conditions at a new record high and suggests that both the business and household communities remain optimistic about the outlook.

Of note is the improvement in households' perceptions of their finances, which points to some resilience in consumer spending, despite the numerous headwinds households face.

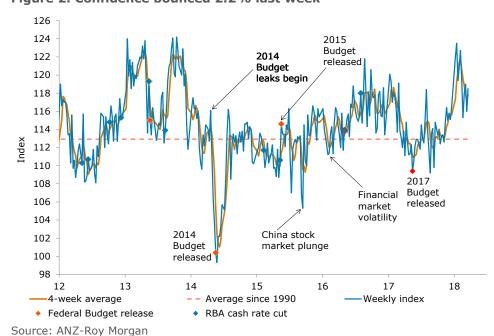
Overall confidence seems to have stabilised after trending down in February. The jobs report out later this week has the potential to impact confidence in the near term. Another solid report with a tick down in the unemployment rate (in line with our expectations) is likely to support confidence, over the coming weeks. That said, confidence is vulnerable to additional bouts of financial market volatility."

Figure 1. ANZ-Roy Morgan Australian Consumer Confidence & inflation expectations

Last week (17–18 Mar)	Weekly change, %	Four-week average	Monthly average since 1990	Inflation expectations (four-week ma)	
110 5	2.20/	117.0			
118.5	2.2%	117.9	112.9	4.5%	

Data collected last weekend (Saturday and Sunday), based on around 1,000 face-to-face interviews. Not seasonally adjusted. Further data history on page 5.

Figure 2. Confidence bounced 2.2% last week



130

120

100

100

100

11

12

13

14

15

16

17

18

Confidence in financial conditions (4 week moving average)

Confidence in economic conditions (4 week moving average)

Long run average

Long run average

Figure 3. Aggregate conditions appear to have stabilised

Note: Financial conditions index is an average of 'financial situation compared to a year ago' and 'financial situation next year' sub-indices. Economic conditions index is an average of 'economic conditions in 12 months' and 'economic conditions in five years' sub-indices.

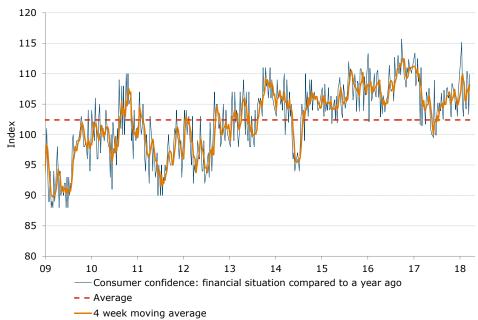


Figure 4. Views towards current finances jumped 6.4%

Source: ANZ-Roy Morgan

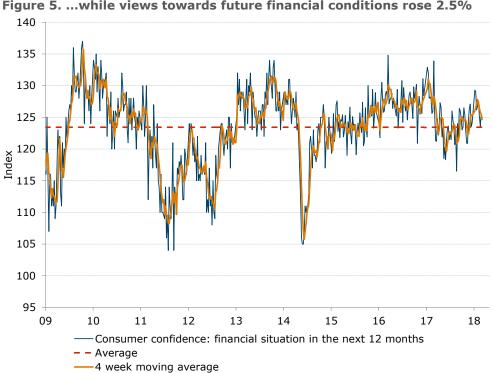


Figure 5. ...while views towards future financial conditions rose 2.5%



Figure 6. Sentiment around current economic conditions remains elevated

Index

4 week moving average

– Average

Source: ANZ-Roy Morgan

Economic conditions in next 12 months

Figure 7. ...though sentiment towards future economic conditions has slipped below its long-term average

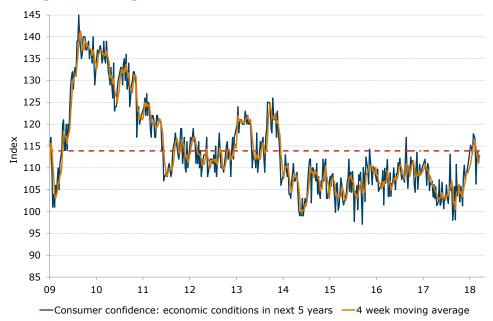
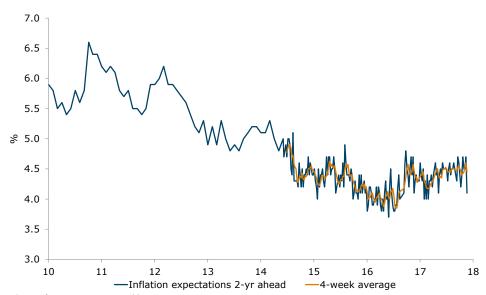


Figure 8. Four-week moving average inflation expectations eased to 4.5%



* Data from Oct-2014 is weekly. Data prior to that is monthly.

Source: ANZ-Roy Morgan

Table 1. ANZ-Roy Morgan Australian Consumer Confidence

	able 1.		-	rgan Aus	Li aliali C		Commu	ence	Inflation Evacetations
		Headling	4-week	1. Financial situation compared to a year ago	2. Financial situation next year	3. Economic conditions next year	4. Economic conditions next 5 years	5. Time to buy a major household item	6. Inflation expectations expectations 2-year ahead (%)
	Avg since 2001	116	-	102	124	105	114	135	-
	2010 avg 2011 avg	124 114	-	101 97	127 117	124 101	130 116	139 140	5.7 6.0
	2012 avg	113	-	99	118	97	113	138	5.8
	2013 avg 2014 avg	119 111	-	104 104	128 121	106 94	118 106	139 132	5.0 4.9
	2015 avg 2016 avg	112 115	-	107 109	124 127	94 99	106 108	131 134	4.4 4.1
	6-Mar-16	114.8	113.5	106.2	127.9	98.8	109.9	131.7	4.4
	13-Mar-16 20-Mar-16	116.4 116.0	114.2 114.6	110.2 110.6	134.8 127.1	98.4 101.6	106.5 109.4	132.4 131.2	4.1 4.4
	27-Mar-16 3-Apr-16	114.5 113.4	115.4 115.1	106.1 108.9	127.8 128.0	96.5 95.7	111.9 103.4	130.1 130.8	4.1
	10-Apr-16	112.0	114.0	102.9	128.8	93.8	103.5	131.0	4.3
	17-Apr-16 24-Apr-16	115.8 111.7	113.9 113.2	106.9 103.4	126.4 128.0	100.8 94.1	108.9 103.5	135.9 129.7	4.1 4.2
	1-May-16 8-May-16	113.9 113.9	113.4 113.8	106.4 105.6	126.8 126.0	98.1 96.9	106.5 106.5	131.7 134.6	3.8 3.9
	15-May-16 22-May-16	115.1 115.7	113.7 114.7	103.7 105.1	125.2 129.4	102.8 102.4	110.0 107.6	133.7 134.0	4.2 4.2
	29-May-16 5-Jun-16	113.2 116.8	114.5 115.2	105.8 106.3	123.3 126.4	95.6 102.3	105.0 108.7	136.5 140.2	4.1 3.9
	12-Jun-16 19-Jun-16	116.4	115.5	108.1	126.0 127.4	102.6	108.6	137.0	3.9
	26-Jun-16	118.8 116.8	116.3 117.2	111.4 108.8	130.8	104.6 95.2	111.2 110.3	139.2 139.0	4.0 4.0
	3-Jul-16 10-Jul-16	115.8 115.2	117.0 116.7	107.1 107.4	124.2 129.7	99.7 95.6	112.2 109.2	135.6 133.9	4.2 3.9
	17-Jul-16 24-Jul-16	114.9 115.5	115.7 115.4	107.6 105.5	127.4 126.0	98.6 100.1	107.3 108.4	133.4 137.3	4.2 4.1
	31-Jul-16 7-Aug-16	118.0 114.7	115.9 115.8	112.7 109.6	127.6 124.6	103.8 94.9	107.8 106.7	138.1 137.6	3.9 3.8
	14-Aug-16 21-Aug-16	117.6 121.8	116.5 118.0	109.5 110.9	126.7 128.5	104.0 109.6	111.6 117.0	136.1 143.0	4.0 3.8
	28-Aug-16 4-Sep-16	118.4 114.3	118.1 118.0	113.0 110.0	129.0 127.5	101.9 94.2	108.2 105.3	140.1 134.7	4.1 4.3
	11-Sep-16	118.1	118.2	111.8	127.1	101.8	110.1	139.9	4.0
	18-Sep-16 25-Sep-16	115.5 120.6	116.6 117.1	109.8 115.7	124.8 129.8	100.7 106.7	108.6 112.5	133.5 138.5	4.1 3.7
	2-Oct-16 9-Oct-16	117.9 117.5	118.0 117.9	112.6 111.9	128.0 128.9	104.5 102.9	110.9 111.7	133.3 132.2	4.2 4.5
	16-0ct-16 23-0ct-16	117.8 113.6	118.5 116.7	109.2 109.0	130.2 120.9	103.3 100.5	111.6 106.1	134.9 131.6	4.1 3.9
	30-Oct-16 6-Nov-16	114.1 117.8	115.8 115.8	107.8 111.0	126.1 128.3	97.3 104.9	104.4 109.8	134.6 135.2	3.8 3.8
	13-Nov-16	118.2	115.9	110.1	126.8	106.2	113.6	134.3	3.9
	20-Nov-16 27-Nov-16	115.5 115.4	116.4 116.7	112.4 110.7	126.8 125.6	100.3 101.0	105.1 108.4	132.9 131.3	3.9 4.2
	4-Dec-16 11-Dec-16	118.6 113.4	116.9 115.7	110.9 110.1	131.1 128.4	103.9 91.7	110.8 108.9	136.6 128.1	4.4 4.0
	8-Jan-17 15-Jan-17	120.1 119.3	116.9 117.9	113.4 108.0	132.9 132.0	102.0 102.0	111.3 112.0	141.0 142.5	4.1 4.6
	22-Jan-17 29-Jan-17	117.0 118.1	117.5 118.6	108.8 112.5	128.0 128.2	100.0 105.4	109.3 106.0	138.9 138.3	4.8 4.5
	5-Feb-17 12-Feb-17	117.5 116.4	118.0 117.3	108.7 109.8	127.9 125.6	105.7 101.7	111.0 110.2	134.4 134.5	4.4 4.2
	19-Feb-17 26-Feb-17	113.7 119.1	116.4 116.7	101.6 111.0	126.0 133.9	100.1 104.5	104.8 106.6	136.3 139.7	4.5
	5-Mar-17	113.9	115.8	101.4	125.6	105.8	106.2	130.6	4.4
	12-Mar-17 19-Mar-17	113.1 112.0	115.0 114.5	104.5 105.5	121.3 121.2	100.3 97.0	107.0 103.3	132.3 132.8	4.7 4.1
	26-Mar-17 2-Apr-17	113.8 111.1	113.2 112.5	104.6 101.7	124.8 122.2	99.6 94.2	106.2 103.0	133.4 134.1	4.3
	9-Apr-17 16-Apr-17	114.8 112.6	112.9 113.1	107.0 106.2	123.9 127.3	97.5 95.6	105.7 101.4	139.9 132.7	4.3 4.3
	23-Apr-17	111.2	112.4	104.9 107.6	126.5	90.5	101.6	132.5	4.3
	30-Apr-17 7-May-17	111.3 112.3	112.5 111.9	104.1	121.9	92.3 96.9	102.3 107.3	132.3 130.1	4.6 4.4
	14-May-17 21-May-17	109.4 110.5	111.1 110.9	100.8 100.0	118.5 120.3	93.1 93.9	101.4 102.0	133.3 136.3	4.3 4.5
	28-May-17 4-Jun-17	112.9	111.1 111.3	99.9 99.5	118.3 121.5	97.2 98.6	106.7 103.3	139.1 141.5	4.0 4.3
	11-Jun-17 18-Jun-17	112.9 112.4	112.1 112.6	108.9 100.1	123.3 123.6	93.5 94.1	100.6 103.4	138.0 140.7	4.0 4.4
	25-Jun-17 2-Jul-17	111.8 114.5	112.5 112.9	99.9 103.7	121.5 122.5	96.4 100.0	103.0 106.1	138.2 140.0	4.0 4.3
	9-Jul-17 16-Jul-17	113.0 112.5	112.9 113.0	105.2 103.3	121.5 126.0	93.8 93.8	103.5 101.8	140.7 137.5	4.3 4.4
	23-Jul-17 30-Jul-17	115.1 118.4	113.8 114.8	105.2 103.9	124.6 123.5	101.2 113.6	104.5 113.1	140.0 141.2	4.2
	6-Aug-17	113.7	114.9	106.8	120.7	101.4	104.9 105.1	134.7	4.5
	13-Aug-17 20-Aug-17	111.7 109.2	114.7 113.3	104.7 102.5	123.0 116.5	95.3 93.9	98.0	130.6 135.1	4.6 4.4
	27-Aug-17 3-Sep-17	113.5 114.1	112.0 112.1	107.3 105.2	124.0 121.9	99.2 101.8	100.2 105.7	137.1 136.2	4.5 4.1
	10-Sep-17 17-Sep-17	109.8 114.8	111.7 113.1	104.9 107.6	126.4 126.0	93.6 99.0	98.1 110.8	125.9 130.9	4.4 4.5
	24-Sep-17 1-Oct-17	114.1 113.4	113.2 113.0	107.7 106.0	125.0 123.0	99.1 101.6	103.6 105.7	135.2 130.7	4.4 4.6
	8-0ct-17 15-0ct-17	113.8	114.0 113.4	106.7 105.0	123.4 126.5	101.2 99.2	104.7 102.2	133.1 129.1	4.5 4.5
	22-0ct-17 29-0ct-17	113.3 113.4	113.2 113.2	102.9 108.4	125.4 123.0	103.5 98.8	105.8 104.2	129.0 132.8	4.5 4.5
	5-Nov-17	112.6	112.9	107.9	120.9	100.9	101.3	132.1	4.3
	12-Nov-17 19-Nov-17	116.4	113.5 114.3	106.9 106.5	120.9 124.5	104.4 107.4	108.4 110.6	133.4 133.1	4.5 4.6
	26-Nov-17 3-Dec-17	115.8	114.7 115.5	104.1 105.9	126.5 127.1	103.8 104.7	107.0 108.5	133.8 132.9	4.4 4.5
	10-Dec-17 17-Dec-17	115.1 116.5	115.6 115.6	103.0 106.7	123.5 124.1	105.6 108.1	109.4 110.6	134.3 132.7	4.5 4.6
	7-Jan-18 14-Jan-18	122.0 123.5	117.4 119.3	112.9 115.2	129.3 129.0	113.7 115.3	115.2 114.6	138.6 143.3	4.3 4.7
	21-Jan-18 28-Jan-18	119.4	120.4 121.5	104.7 103.0	126.2 126.8	111.2 115.6	113.1 117.8	141.9 141.3	4.6 4.4
	4-Feb-18	122.7	121.6 120.6	103.0 108.7 105.9	127.5	120.4 113.2	117.3	139.5	4.4 4.2 4.4
	11-Feb-18 18-Feb-18	115.3	119.6	104.2	125.2 123.6	107.0	116.5 106.3	136.9 135.6	4.7
	25-Feb-18 4-Mar-18	119.0	118.9 117.9	110.4 109.3	125.5 124.6	107.4 112.9	112.7 113.7	133.5 134.4	4.5
	11-Mar-18 18-Mar-18	116.0 118.5	117.1 117.9	103.3 109.9	123.4 126.6	108.9 109.2	111.5 112.8	133.1 134.2	4.7 4.1
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